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21 May 2021

Malaysia

Infrastructure

Reuters Bloomberg	SCOG.KL SCGB MK
Priced on 20 May 2 KLSE Comp @ 1,5	
12M hi/lo RM2	.00/1.51
12M price target ±% potential	RM1.95 +16%
Shares in issue Free float (est.)	1,292.9m 45.6%
Market cap	US\$523m
3M ADV	US\$0.3m
Foreign s'holding	3.2%

Major shareholders Sunway Berhad 54.4% Sungei Way Corp Sdp Bbd 10

Sungei Way Corp Sdn Bhd 10.1%

Blended ESG Score (%)	
Overall	75.9
Country average	70.4
GEM sector average	71.4
*Click to visit company page on cl	lsa com for details

Stock performance (%)



Source: Bloomberg

Environment and execution

Execution on track though external environment introduces risk

Some lost time on construction work in 1Q21 and a weaker-than-expected margin (6.0%) contributed to a miss of our forecast with SunCon's PATMI at RM20.2m (+24% YoY/-33% QoQ). There are potential headwinds from economic stop-starts and a steel price jump. Amid a price decline of 11% YTD (KLCON: -9% YTD), SunCon, which continues to see an internal job roll-out, provides favourable risk-reward with large projects such as the MRT3 on the horizon, in our view. Adjusting for our margin estimates, mainly due to our earnings changes, sees us lower our target price from RM2.18 to RM1.95 on an unchanged 15.4x PE on 21CL; this maps to an O-PF rating (previously BUY).

Projects on track but some level of stop-start risk in pre-cast segment

SunCon's revenue in 1Q21 (+24.4% YoY, low base) was affected by lost time (c.2 weeks) due to ensuring SOP compliance for workers housing. Nevertheless, construction revenue rose 28% YoY, counting on the TNB campus and Petronas centre, underlining good execution locally. MRT2 was also handed over, while LRT3 progressed is beyond 60%. Looking ahead, one of its India highways reached financial close, with construction starting in 2H21 not seen as impeded. The recovery of the pre-cast segment will see it maintain c.RM4m profit for a second quarter, at a c.10% margin. However, worker shortages in Singapore (*link to news*) could weigh on its delivery momentum near term, despite encouraging orders (RM185m YTD).

Parent support remains clear and visible

New wins YTD clocked in at RM452m, of which 57% are internal jobs, helped it maintain a flattish order book of RM5.0bn QoQ. The parent's property pipeline in Klang Valley is an opportunity for SunCon in Bandar Sunway, while new hospital launches are still on the cards. Excluding internal jobs, it has RM7bn in tenders, half of which are overseas in Singapore, India, the Philippines (piling work), and should help SunCon deliver on its order book target (21CL: RM2.2bn).

Relatively insulated on steel though could also be impinged

Hedging for steel insulates it from price jumps though this may still have an impact in 2H21 (hedges for six months). Its construction margin dipped QoQ from 6.1% (core) to 5.6% on the flow-through of jobs with lower profitability/lesser scope for value engineering variety. Adjusting for c.1ppt to a c.6%-7% margin explains our earnings cut.

Downgrade from BUY to O-PF

With some of the negatives priced-in (-11% YTD), we remain fans of SunCon. Risks include a restrictive lockdown on construction work, which is not our base case.

Financials					
Year to 31 December	19A	20A	21CL	22CL	23CL
Revenue (RMm)	1,769	1,553	2,253	2,730	2,775
Rev forecast change (%)	-	-	(16.3)	0.0	4.1
Net profit (RMm)	129	73	132	151	148
NP forecast change (%)	-	-	(22.7)	(15.1)	(13.2)
EPS (sen)	10.0	5.6	10.2	11.7	11.4
CL/consensus (13) (EPS%)	-	-	100	102	89
EPS growth (% YoY)	(1.5)	(43.7)	81.3	14.7	(2.2)
PE (x)	16.8	29.8	16.5	14.3	14.7
Dividend yield (%)	4.2	2.4	3.6	4.2	5.4
ROE (%)	21.3	11.6	19.8	20.8	19.1
Net debt/equity (%)	(65.0)	(53.1)	(10.1)	(7.7)	(12.0)
Source: www.clsa.com					

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Financials at a glance

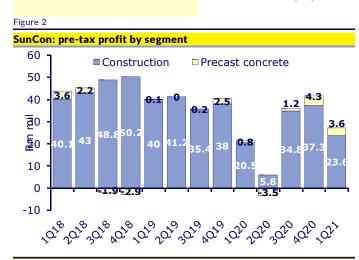
Year to 31 December	2019A	2020A	2021CL	(% YoY)	2022CL	2023CL
Profit & Loss (RMm)						
Revenue	1,769	1,553	2,253	45.1	2,730	2,775
Cogs (ex-D&A)	(1,587)	(1,429)	(2,033)		(2,481)	(2,524)
Gross Profit (ex-D&A)	181	124	220	77.3	249	250
SG&A and other expenses	-	-	-		-	-
Op Ebitda	181	124	220	77.3	249	250
Depreciation/amortisation	(40)	(33)	(51)		(56)	(61)
Op Ebit	141	91	169	86.2	193	189
Net interest inc/(exp)	12	10	7	(36.5)	5	5
Other non-Op items	4	0	0	0	0	0
Profit before tax	157	101	175	73.4	198	194
Taxation	(27)	(28)	(37)		(40)	(39)
Profit after tax	130	73	138	88.9	158	155
Minority interest	(1)	(1)	(7)		(7)	(7)
Net profit	129	73	132	81.3	151	148
Adjusted profit	129	73	132	81.3	151	148
Cashflow (RMm)	2019A	2020A	2021CL	(% YoY)	2022CL	2023CL
Operating profit	141	91	169	86.2	193	189
Depreciation/amortisation	40	33	51	53.3	56	61
Working capital changes	28	(29)	(323)		(81)	(7)
Other items	(51)	(23)	(37)		(40)	(39)
Net operating cashflow	158	72	(140)		128	205
Capital expenditure	(5)	0	(50)		(50)	(50)
Free cashflow	154	72	(190)		78	155
M&A/Others	(21)	17	16	(8)	14	14
Net investing cashflow	(26)	17	(34)		(36)	(36)
Increase in loans	162	(85)	200		-	-
Dividends	(91)	(62)	(81)		(95)	(122)
Net equity raised/other	-	-	-		0	0
Net financing cashflow	72	(147)	119		(95)	(122)
Incr/(decr) in net cash	204	(58)	(55)		(2)	47
Exch rate movements	6	4	(13)		(15)	(9)
Balance sheet (RMm)	2019A	2020A	2021CL	(% YoY)	2022CL	2023CL
Cash & equivalents	693	640	572	(10.7)	561	598
Accounts receivable	818	1,048	1,235	17.8	1,496	1,520
Other current assets	199	54	20	(63.5)	32	44
Fixed assets	139	104	147	41.9	136	119
Investments	49	49	49	0	49	49
Intangible assets	4	4	4	0	4	4
Other non-current assets	4	7	7	0	7	7
Total assets	1,905	1,906	2,033	6.7	2,284	2,342
Short-term debt	233	234	234	0	234	234
Accounts payable	885	955	819	(14.3)	999	1,017
Other current liabs	2	6	6	0	6	6
Long-term debt/CBs	53	67	267	297.6	267	267
Provisions/other LT liabs	107	6	6	0	6	6
Shareholder funds	623	637	694	9	758	791
Minorities/other equity	2 1,905	2 1,906	8	383.1 6.7	15 2,284	22 2,342
Total liabs & equity			2,033			
Ratio analysis	2019A	2020A	2021CL	(% YoY)	2022CL	2023CL
Revenue growth (% YoY)	(21.6)	(12.2)	45.1		21.2	1.6
Ebitda margin (%)	10.2	8.0	9.8		9.1	9.0
Ebit margin (%)	8.0	5.8	7.5		7.1	6.8
Net profit growth (%)	(1.5)	(43.7)	81.3		14.7	(2.2)
Op cashflow growth (% YoY)	(0.7)	(54.3)	(293.2)		nm	59.3
Capex/sales (%)	0.3	0.0	2.2		1.8	1.8
	(65.0)	(53.1)	(10.1)		(7.7)	(12.0)
	(/					
Net debt/Ebitda (x)	-	-	-		-	-
Net debt/equity (%) Net debt/Ebitda (x) ROE (%) ROIC (%)	21.3 42.4	- 11.6 24.6	- 19.8 31.6		- 20.8 24.5	- 19.1 22.6

Source: www.clsa.com

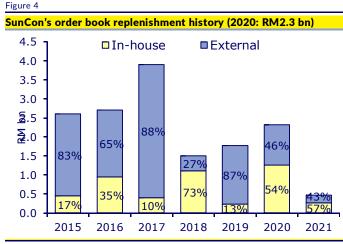
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Figure 1

SunCon: financials					
FYE 31 Dec (RM m)	1Q21	1Q20	YoY % Chg	4Q20	QoQ % Chg
Revenue	455.2	365.8	24%	627.2	(27%)
Operating expenses	(432.3)	(349.4)	24%	(600.7)	(28%)
Other income	3.2	2.2	43%	12.2	(74%)
EBITDA	34.2	28.1	22%	46.7	(27%)
Depreciation	(8.1)	(9.0)	(10%)	(7.8)	4%
EBIT	26.1	19.1	37%	38.8	(33%)
Interest income	2.7	5.2	(48%)	3.0	(10%)
Interest expense	(1.6)	(2.7)	(41%)	(0.3)	373%
Pre-tax profit	27.2	21.6	26%	41.6	(34%)
Тах	(6.9)	(4.3)	61%	(11.5)	(40%)
Effective tax rate	25.5%	19.9%	28%	27.7%	(8%)
Minority interest	0.07	0.96	(92%)	(0.14)	(151%)
Net profit	20.2	16.4	24%	30.2	(33%)
EPS (sen)	1.57	1.27	24%	2.34	(33%)
EBIT margin	5.7%	5.2%		6.2%	
PBT margin	6.0%	5.9%		6.6%	
Source: CLSA, Company					

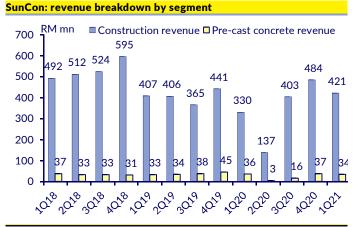


Source: CLSA, SunCon



Source: CLSA, SunCon

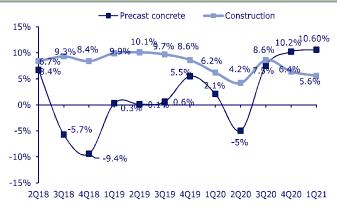
Figure 3



Source: CLSA, SunCon

Figure 5

SunCon: pre-tax profit margin by segment



Source: CLSA, SunCon

11%

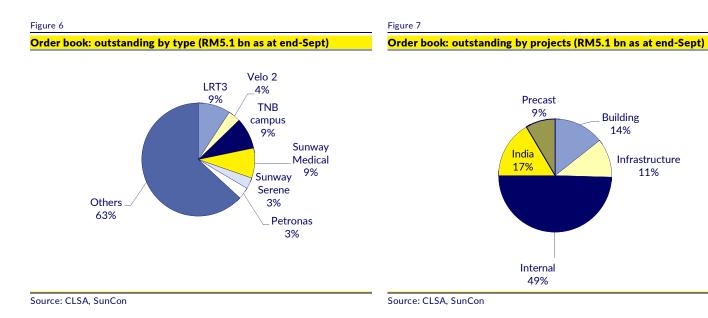


Figure 8 SunCon: forward PE (X) 35.0 30.0 +1sd 25.7x 25.0 avg 20.8x 20.0 1sd 15.9x 15.0 10.0 May 16Nov 16May 17Nov 17May 18Nov 18May 19Nov 19May 20Nov 20

Source: CLSA, SunCon

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Figure 9		
SunCon: valuation		
PE method of valuation	Remarks	Value (RM mil)
Earnings (22CL)		151.31
Multiple applied	15.4x or PE multiple at 1 sd above 3-year sector mean of 13x	15.40
Total		2,330.17
Number of shares (unit million)		1,293
Value per share (RM)		1.80
Net cash per share (RM)	50%	0.15
Target price		1.95
Source: CLSA		

Valuation details

Our target price is derived from 15.4x 21CL earnings, which is one standard deviation above the 10-year mean PE for the KL Construction index. We accord an above-sector average PE, given the company's flow of internal jobs and strong balance sheet.

Investment risks

The main concern is construction risk. Specific risks include lower-than-expected margins (below 5-8%) or if the amount of projects secured falls below our expectation, either due to an inability to secure projects or project rollout delays. Higher-than-expected steel price increases could cut into margins as SunCon hedges steel needs for a future six-month period. On the precast segment, another risk is margin recovery timing, currently in the doldrums due to competition. Prolonged Covid-19 could also reduce operating efficiency.



Detailed financials

Profit & Loss (RMm)							
Year to 31 December	2017A	2018A	2019A	2020A	2021CL	2022CL	2023CL
Revenue	2,076	2,257	1,769	1,553	2,253	2,730	2,775
Cogs (ex-D&A)	(1,874)	(2,042)	(1,587)	(1,429)	(2,033)	(2,481)	(2,524)
Gross Profit (ex-D&A)	202	215	181	124	220	249	250
Research & development costs	-	-	-	-	-	-	-
Selling & marketing expenses	-	-	-	-		-	-
Other SG&A	-	-	-	-	-	-	-
Other Op Expenses ex-D&A	-	-	-	-	-	-	-
Op Ebitda	202	215	181	124	220	249	250
Depreciation/amortisation	(37)	(53)	(40)	(33)	(51)	(56)	(61)
Op Ebit	165	162	141	91	169	193	189
Interest income	13	16	25	17	16	14	14
Interest expense	(6)	(8)	(13)	(7)	(9)	(9)	(9)
Net interest inc/(exp)	7	8	12	10	7	5	5
Associates/investments	-	-	4	0	0	0	0
Forex/other income	-	-	-	-	-	-	-
Asset sales/other cash items	-	-	-	-	-	-	-
Provisions/other non-cash items	-	-	-	-	-	-	-
Asset revaluation/Exceptional items	-	-	-	-		-	-
Profit before tax	172	170	157	101	175	198	194
Taxation	(36)	(38)	(27)	(28)	(37)	(40)	(39)
Profit after tax	136	132	130	73	138	158	155
Preference dividends	-	-	-	-	-	-	-
Profit for period	136	132	130	73	138	158	155
Minority interest	0	0	(1)	(1)	(7)	(7)	(7)
Net profit	136	131	129	73	132	151	148
Extraordinaries/others	0	0	0	0	0	0	0
Profit avail to ordinary shares	136	131	129	73	132	151	148
Dividends	(90)	(90)	(90)	(52)	(78)	(90)	(116)
Retained profit	46	41	39	21	54	61	32
Adjusted profit	136	131	129	73	132	151	148
EPS (sen)	10.5	10.2	10.0	5.6	10.2	11.7	11.4
Adj EPS [pre excep] (sen)	10.5	10.2	10.0	5.6	10.2	11.7	11.4
Core EPS (sen)	10.5	10.2	10.0	5.6	10.2	11.7	11.4
DPS (sen)	7.0	7.0	7.0	4.0	6.0	7.0	9.0

Profit & loss ratios

Year to 31 December	2017A	2018A	2019A	2020A	2021CL	2022CL	2023CL
Growth (%)							
Revenue growth (% YoY)	16.1	8.7	(21.6)	(12.2)	45.1	21.2	1.6
Ebitda growth (% YoY)	7.5	6.0	(15.5)	(31.6)	77.3	13.3	0.6
Ebit growth (% YoY)	10.5	(1.9)	(12.9)	(35.8)	86.2	14.3	(1.8)
Net profit growth (%)	10.1	(3.5)	(1.5)	(43.7)	81.3	14.7	(2.2)
EPS growth (% YoY)	10.1	(3.5)	(1.5)	(43.7)	81.3	14.7	(2.2)
Adj EPS growth (% YoY)	10.1	(3.5)	(1.5)	(43.7)	81.3	14.7	(2.2)
DPS growth (% YoY)	40.0	0.0	0.0	(42.9)	50.0	16.7	28.6
Core EPS growth (% YoY)	10.1	(3.5)	(1.5)	(43.7)	81.3	14.7	(2.2)
Margins (%)							
Gross margin (%)	9.7	9.5	10.2	8.0	9.8	9.1	9.0
Ebitda margin (%)	9.7	9.5	10.2	8.0	9.8	9.1	9.0
Ebit margin (%)	7.9	7.2	8.0	5.8	7.5	7.1	6.8
Net profit margin (%)	6.5	5.8	7.3	4.7	5.9	5.5	5.3
Core profit margin	6.5	5.8	7.3	4.7	5.9	5.5	5.3
Op cashflow margin	2.3	7.1	9.0	4.7	(6.2)	4.7	7.4
Returns (%)							
ROE (%)	26.0	22.9	21.3	11.6	19.8	20.8	19.1
ROA (%)	7.5	6.8	6.3	3.4	6.8	7.1	6.5
ROIC (%)	69.8	52.1	42.4	24.6	31.6	24.5	22.6
ROCE (%)	90.0	76.4	64.1	35.0	36.2	28.7	26.5
Other key ratios (%)							
Effective tax rate (%)	21.0	22.4	17.2	27.5	21.0	20.0	20.0
Ebitda/net int exp (x)	-	-	-	-	-	-	-
Exceptional or extraord. inc/PBT (%)	0.0	0.0	0.0	-	-	-	-
Dividend payout (%)	66.5	68.9	70.0	71.0	58.8	59.8	78.6

Source: www.clsa.com



Balance sheet (RMm)

Year to 31 December	2017A	2018A	2019A	2020A	2021CL	2022CL	2023CL
Cash & equivalents	487	485	693	640	572	561	598
Accounts receivable	1,066	885	818	1,048	1,235	1,496	1,520
Inventories	24	30	25	34	0	0	0
Other current assets	151	198	174	20	20	32	44
Current assets	1,729	1,597	1,710	1,742	1,826	2,089	2,163
Fixed assets	151	164	139	104	147	136	119
Investments	0	45	49	49	49	49	49
Goodwill	4	4	4	4	4	4	4
Other intangible assets	0	0	0	0	0	0	0
Other non-current assets	2	3	4	7	7	7	7
Total assets	1,885	1,812	1,905	1,906	2,033	2,284	2,342
Short term loans/OD	135	114	233	234	234	234	234
Accounts payable	1,184	995	885	955	819	999	1,017
Accrued expenses	-	-	-	-		-	-
Taxes payable	5	14	1	4	4	4	4
Other current liabs	0	0	0	2	2	2	2
Current liabilities	1,324	1,123	1,120	1,195	1,058	1,239	1,256
Long-term debt/leases/other	-	-	53	67	267	267	267
Convertible bonds	-	-	-	-	-	-	-
Provisions/other LT liabs	6	97	107	6	6	6	6
Total liabilities	1,331	1,220	1,280	1,267	1,331	1,512	1,529
Share capital	259	259	259	259	259	259	259
Retained earnings	324	361	399	410	467	531	564
Reserves/others	(29)	(28)	(35)	(31)	(31)	(31)	(31)
Shareholder funds	554	591	623	637	694	758	791
Minorities/other equity	1	1	2	2	8	15	22
Total equity	555	593	625	639	702	773	813
Total liabs & equity	1,885	1,812	1,905	1,906	2,033	2,284	2,342
Total debt	135	114	286	301	501	501	501
Net debt	(353)	(371)	(407)	(339)	(71)	(60)	(97)
Adjusted EV	1,820	1,757	1,719	1,785	2,060	2,078	2,047
BVPS (sen)	42.8	45.7	48.2	49.3	53.7	58.6	61.2

Balance sheet ratios

$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Year to 31 December	2017A	2018A	2019A	2020A	2021CL	2022CL	2023CL
Current ratio (x)1.31.41.51.51.71.71.7Growth in capital employed (% YoY)18.0(3.9)5.10.16.712.32.5Growth in capital employed (% YoY)2.99.4(1.2)37.0110.812.90.4Net debt to operating cashflow (x)2.90.71.84.2(3.6)3.92.4Gross debt to Debitda (x)0.70.51.62.42.32.02.0Net debt/Ebitda (x)0.70.51.62.42.32.02.0Net debt/Equity (%)(63.5)(62.7)(65.0)(53.1)(10.1)(7.7)(12.0)Gross debt quity (%)24.319.245.847.171.364.861.6Interest cover (x)29.321.412.615.619.722.121.7Debt cover (x)0.31.40.60.2(0.3)0.30.4Net dash gerital analysis158.0157.7175.721.9.4184.9182.5198.4Creditor days208.3194.721.61235.1159.2133.7145.7Working capital/Sales (%)2.54.67.49.119.219.5Sales/Capital employed (%)1.02.651.019.8809.4518.5356.9383.0387.6EV/Capital employed (%)2.846.559.747.268.173.375.7PB (x)3.93.73.53.4 <td< td=""><td>Key ratios</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Key ratios							
Growth in capital employed (% YoY) 22.9 9.4 (1.2) 37.0 110.8 12.9 0.4 Net debt to operating cashflow (x) - <t< td=""><td>Current ratio (x)</td><td>1.3</td><td>1.4</td><td>1.5</td><td>1.5</td><td>1.7</td><td>1.7</td><td>1.7</td></t<>	Current ratio (x)	1.3	1.4	1.5	1.5	1.7	1.7	1.7
Net debt to operating cashflow (x) -	Growth in total assets (% YoY)	18.0	(3.9)	5.1	0.1	6.7	12.3	2.5
Gross debt to operating cashflow (x) 2.9 0.7 1.8 4.2 (3.6) 3.9 2.4 Gross debt to Ebitda (x) 0.7 0.5 1.6 2.4 2.3 2.0 2.0 Net debt/Ebita (x) -<	Growth in capital employed (% YoY)	22.9	9.4	(1.2)	37.0	110.8	12.9	0.4
Gross debt to Ebitda (x) 0.7 0.5 1.6 2.4 2.3 2.0 2.0 Net debt/Ebitda (x) -	Net debt to operating cashflow (x)	-	-	-	-	-	-	-
Net debt/Ebitda (x) -	Gross debt to operating cashflow (x)	2.9	0.7	1.8	4.2	(3.6)	3.9	2.4
Gearing Net debt/equity (%) (63.5) (62.7) (65.0) (53.1) (10.1) (7.7) (12.0) Gross debt/equity (%) 24.3 19.2 45.8 47.1 71.3 64.8 61.6 Interest cover (x) 29.3 21.4 12.6 15.6 19.7 22.1 21.7 Debt cover (x) 0.3 1.4 0.6 0.2 (0.3) 0.3 0.4 Net cash per share (sen) 27.3 28.7 31.5 26.2 5.5 4.6 7.5 Working capital analysis 17.7 717.7 219.4 184.9 182.5 198.4 Creditor days 158.0 157.7 175.7 219.4 184.9 182.5 198.4 Creditor days 208.3 194.7 216.1 235.1 159.2 133.7 145.7 Sales/Capital employed malysis Sales/Capital employed (%) 389.7 793.9 786.4 596.1 326.2 291.4 286.0	Gross debt to Ebitda (x)	0.7	0.5	1.6	2.4	2.3	2.0	2.0
Net debt/equity (%)(63.5)(62.7)(65.0)(53.1)(10.1)(7.7)(12.0)Gross debt/equity (%)24.319.245.847.171.364.861.6Interest cover (x)29.321.412.615.619.722.121.7Debt cover (x)0.31.40.60.2(0.3)0.30.4Net cash per share (sen)27.328.731.526.25.54.67.5Working capital analysisInventory days4.74.96.37.63.10.00.0Debt ordays158.0157.7175.7219.4184.9182.5198.4Creditor days208.3194.7216.1235.1159.2133.7145.7Working capital/Sales (%)2.54.67.49.119.119.219.5Sales/Capital employed (%)1,026.51,019.8809.4518.5356.9383.0387.6EV/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.663.534.723.319.016.7Other ratios (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.659.534.43.12.92.7PB (x)3.9<	Net debt/Ebitda (x)	-	-	-	-	-	-	-
Gross debt/equity (%) 24.3 19.2 45.8 47.1 71.3 64.8 61.6 Interest cover (x) 29.3 21.4 12.6 15.6 19.7 22.1 21.7 Debt cover (x) 0.3 1.4 0.6 0.2 (0.3) 0.3 0.4 Net cash per share (sen) 27.3 28.7 31.5 26.2 5.5 4.6 7.5 Working capital analysis	Gearing							
Interest cover (x)29.321.412.615.619.722.121.7Debt cover (x)0.31.40.60.2(0.3)0.30.4Net cash per share (sen)27.328.731.526.25.54.67.5Working capital analysisInventory days4.74.96.37.63.10.00.0Debtor days158.0157.7175.7219.4184.9182.5198.4Creditor days208.3194.7216.1235.1159.2133.7145.7Working capital/Sales (%)2.54.67.49.119.119.219.5Capital employed analysisSales/Capital employed (%)1,026.51,019.8809.4518.5356.9383.0387.6EV/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)PB (x)3.93.73.53.43.12.92.7EV/Ebitda (x)9.08.29.514.49.48.38.2EV/CF (x)(23.8.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Net debt/equity (%)	(63.5)	(62.7)	(65.0)	(53.1)	(10.1)	(7.7)	(12.0)
Debt cover (x)0.31.40.60.2(0.3)0.30.4Net cash per share (sen)27.328.731.526.25.54.67.5Working capital analysisInventory days4.74.96.37.63.10.00.0Debtor days158.0157.7175.7219.4184.9182.5198.4Creditor days208.3194.7216.1235.1159.2133.7145.7Working capital/Sales (%)2.54.67.49.119.119.219.5Capital employed analysisSales/Capital employed (%)1,026.51,019.8809.4518.5356.9383.0387.6EV/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)EV/Ebitda (x)9.08.29.514.49.48.38.2EV/CCF (x)38.711.010.924.7(14.7)16.210.0EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Gross debt/equity (%)	24.3	19.2	45.8	47.1	71.3	64.8	61.6
Net cash per share (sen)27.328.731.526.25.54.67.5Working capital analysisInventory days4.74.96.37.63.10.00.0Debtor days158.0157.7175.7219.4184.9182.5198.4Creditor days208.3194.7216.1235.1159.2133.7145.7Working capital/Sales (%)2.54.67.49.119.119.219.5Capital employed analysisSales/Capital employed (%)1,026.51,019.8809.4518.5356.9383.0387.6EV/Capital employed (%)899.7793.9786.4596.1326.2291.4286.0Working capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)PB (x)3.93.73.53.43.12.92.7EV/EDitda (x)9.08.29.514.49.48.38.2EV/CCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Interest cover (x)	29.3	21.4	12.6	15.6	19.7	22.1	21.7
Working capital analysisInventory days4.74.96.37.63.10.00.0Debtor days158.0157.7175.7219.4184.9182.5198.4Creditor days208.3194.7216.1235.1159.2133.7145.7Working capital/Sales (%)2.54.67.49.119.119.219.5Capital employed analysisSales/Capital employed (%)1,026.51,019.8809.4518.5356.9383.0387.6EV/Capital employed (%)899.7793.9786.4596.1326.2291.4286.0Working capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)PB (x)3.93.73.53.43.12.92.7EV/Ebitda (x)9.08.29.514.49.48.38.2EV/OCF (x)38.711.010.924.7(14.7)16.210.0EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Debt cover (x)	0.3	1.4	0.6	0.2	(0.3)	0.3	0.4
Inventory days4.74.96.37.63.10.00.0Debtor days158.0157.7175.7219.4184.9182.5198.4Creditor days208.3194.7216.1235.1159.2133.7145.7Working capital/Sales (%)2.54.67.49.119.119.219.5Capital employed analysisSales/Capital employed (%)1,026.51,019.8809.4518.5356.9383.0387.6EV/Capital employed (%)899.7793.9786.4596.1326.2291.4286.0Working capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)PB (x)3.93.73.53.43.12.92.7EV/DCF (x)38.711.010.924.7(14.7)16.210.0EV/CCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Net cash per share (sen)	27.3	28.7	31.5	26.2	5.5	4.6	7.5
Debtor days158.0157.7175.7219.4184.9182.5198.4Creditor days208.3194.7216.1235.1159.2133.7145.7Working capital/Sales (%)2.54.67.49.119.119.219.5Capital employed analysisSales/Capital employed (%)1,026.51,019.8809.4518.5356.9383.0387.6EV/Capital employed (%)899.7793.9786.4596.1326.2291.4286.0Working capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)PB (x)3.93.73.53.43.12.92.7EV/CDF (x)38.711.010.924.7(14.7)16.210.0EV/OCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Working capital analysis							
Creditor days208.3194.7216.1235.1159.2133.7145.7Working capital/Sales (%)2.54.67.49.119.119.219.5Capital employed analysisSales/Capital employed (%)1,026.51,019.8809.4518.5356.9383.0387.6EV/Capital employed (%)899.7793.9786.4596.1326.2291.4286.0Working capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)PB (x)3.93.73.53.43.12.92.7EV/Ebitda (x)9.08.29.514.49.48.38.2EV/OCF (x)38.711.010.924.7(14.7)16.210.0EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Inventory days	4.7	4.9	6.3	7.6	3.1	0.0	0.0
Working capital/Sales (%)2.54.67.49.119.119.219.5Capital employed analysisSales/Capital employed (%)1,026.51,019.8809.4518.5356.9383.0387.6EV/Capital employed (%)899.7793.9786.4596.1326.2291.4286.0Working capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)PB (x)3.93.73.53.43.12.92.7EV/Ebitda (x)9.08.29.514.49.48.38.2EV/OCF (x)38.711.010.924.7(14.7)16.210.0EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Debtor days	158.0	157.7	175.7	219.4	184.9	182.5	198.4
Capital employed analysisSales/Capital employed (%)1,026.51,019.8809.4518.5356.9383.0387.6EV/Capital employed (%)899.7793.9786.4596.1326.2291.4286.0Working capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)PB (x)3.93.73.53.43.12.92.7EV/Ebitda (x)9.08.29.514.49.48.38.2EV/CoF (x)38.711.010.924.7(14.7)16.210.0EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Creditor days	208.3	194.7	216.1	235.1	159.2	133.7	145.7
Sales/Capital employed (%)1,026.51,019.8809.4518.5356.9383.0387.6EV/Capital employed (%)899.7793.9786.4596.1326.2291.4286.0Working capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)PB (x)3.93.73.53.43.12.92.7EV/Ebitda (x)9.08.29.514.49.48.38.2EV/CCF (x)38.711.010.924.7(14.7)16.210.0EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Working capital/Sales (%)	2.5	4.6	7.4	9.1	19.1	19.2	19.5
EV/Capital employed (%)899.7793.9786.4596.1326.2291.4286.0Working capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)PB (x)3.93.73.53.43.12.92.7EV/Ebitda (x)9.08.29.514.49.48.38.2EV/OCF (x)38.711.010.924.7(14.7)16.210.0EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Capital employed analysis							
Working capital/Capital employed (%)25.846.559.747.268.173.375.7Fixed capital/Capital employed (%)74.674.063.534.723.319.016.7Other ratios (%)PB (x)3.93.73.53.43.12.92.7EV/Ebitda (x)9.08.29.514.49.48.38.2EV/OCF (x)38.711.010.924.7(14.7)16.210.0EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Sales/Capital employed (%)	1,026.5	1,019.8	809.4	518.5	356.9	383.0	387.6
Fixed capital/Capital employed (%) 74.6 74.0 63.5 34.7 23.3 19.0 16.7 Other ratios (%) PB (x) 3.9 3.7 3.5 3.4 3.1 2.9 2.7 EV/Ebitda (x) 9.0 8.2 9.5 14.4 9.4 8.3 8.2 EV/OCF (x) 38.7 11.0 10.9 24.7 (14.7) 16.2 10.0 EV/FCF (x) (238.9) 17.0 11.2 24.7 (10.9) 26.5 13.2 EV/Sales (x) 0.9 0.8 1.0 1.1 0.9 0.8 0.7	EV/Capital employed (%)	899.7	793.9	786.4	596.1	326.2	291.4	286.0
Other ratios (%) PB (x) 3.9 3.7 3.5 3.4 3.1 2.9 2.7 EV/Ebitda (x) 9.0 8.2 9.5 14.4 9.4 8.3 8.2 EV/OCF (x) 38.7 11.0 10.9 24.7 (14.7) 16.2 10.0 EV/FCF (x) (238.9) 17.0 11.2 24.7 (10.9) 26.5 13.2 EV/Sales (x) 0.9 0.8 1.0 1.1 0.9 0.8 0.7	Working capital/Capital employed (%)	25.8	46.5	59.7	47.2	68.1	73.3	75.7
PB (x)3.93.73.53.43.12.92.7EV/Ebitda (x)9.08.29.514.49.48.38.2EV/OCF (x)38.711.010.924.7(14.7)16.210.0EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Fixed capital/Capital employed (%)	74.6	74.0	63.5	34.7	23.3	19.0	16.7
EV/Ebitda (x)9.08.29.514.49.48.38.2EV/OCF (x)38.711.010.924.7(14.7)16.210.0EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	Other ratios (%)							
EV/OCF (x)38.711.010.924.7(14.7)16.210.0EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	PB (x)	3.9	3.7	3.5	3.4	3.1	2.9	2.7
EV/FCF (x)(238.9)17.011.224.7(10.9)26.513.2EV/Sales (x)0.90.81.01.10.90.80.7	EV/Ebitda (x)	9.0	8.2	9.5	14.4	9.4	8.3	8.2
EV/Sales (x) 0.9 0.8 1.0 1.1 0.9 0.8 0.7	EV/OCF (x)	38.7	11.0	10.9	24.7	(14.7)	16.2	10.0
	EV/FCF (x)	(238.9)	17.0	11.2	24.7	(10.9)	26.5	13.2
Capex/depreciation (%) 146.1 106.6 11.7 0.0 97.5 88.9 81.6	EV/Sales (x)	0.9	0.8	1.0	1.1	0.9	0.8	0.7
	Capex/depreciation (%)	146.1	106.6	11.7	0.0	97.5	88.9	81.6

Source: www.clsa.com



Cashflow (RMm)

Year to 31 December	2017A	2018A	2019A	2020A	2021CL	2022CL	2023CL
Operating profit	165	162	141	91	169	193	189
Operating adjustments	0	0	0	12	0	0	0
Depreciation/amortisation	37	53	40	33	51	56	61
Working capital changes	(112)	(11)	28	(29)	(323)	(81)	(7)
Interest paid / other financial expenses	(6)	(8)	(13)	(6)	0	0	0
Tax paid	(37)	(37)	(38)	(29)	(37)	(40)	(39)
Other non-cash operating items	0	1	1	0	0	0	0
Net operating cashflow	47	159	158	72	(140)	128	205
Capital expenditure	(55)	(56)	(5)	0	(50)	(50)	(50)
Free cashflow	(8)	103	154	72	(190)	78	155
Acq/inv/disposals	89	26	(47)	-	-	-	-
Int, invt & associate div	13	(28)	25	17	16	14	14
Net investing cashflow	48	(58)	(26)	17	(34)	(36)	(36)
Increase in loans	(3)	(21)	162	(85)	200	-	-
Dividends	(71)	(97)	(91)	(62)	(81)	(95)	(122)
Net equity raised/others	0	-	-	-	-	0	0
Net financing cashflow	(74)	(118)	72	(147)	119	(95)	(122)
Incr/(decr) in net cash	21	(16)	204	(58)	(55)	(2)	47
Exch rate movements	1	13	6	4	(13)	(15)	(9)
Opening cash	465	487	484	693	640	578	561
Closing cash	487	484	693	640	572	561	598
OCF PS (sen)	3.6	12.3	12.3	5.6	(10.8)	9.9	15.8
FCF PS (sen)	(0.6)	8.0	11.9	5.6	(14.7)	6.1	12.0

Cashflow ratio analysis

Year to 31 December	2017A	2018A	2019A	2020A	2021CL	2022CL	2023CL
Growth (%)							
Op cashflow growth (% YoY)	(37.3)	238.7	(0.7)	(54.3)	(293.2)	nm	59.3
FCF growth (% YoY)	(113.6)	-	48.8	(52.9)	(362.4)	-	97.1
Capex growth (%)	187.6	2.7	(91.6)	(100.0)	-	0.0	0.0
Other key ratios (%)							
Capex/sales (%)	2.6	2.5	0.3	0.0	2.2	1.8	1.8
Capex/op cashflow (%)	116.2	35.2	3.0	0.0	(35.8)	38.9	24.4
Operating cashflow payout ratio (%)	192.2	56.7	57.1	71.5	-	70.4	56.8
Cashflow payout ratio (%)	192.2	56.7	57.1	71.5	-	70.4	56.8
Free cashflow payout ratio (%)	-	87.6	58.9	71.5	-	115.3	75.2

DuPont analysis

Year to 31 December	2017A	2018A	2019A	2020A	2021CL	2022CL	2023CL
Ebit margin (%)	7.9	7.2	8.0	5.8	7.5	7.1	6.8
Asset turnover (x)	1.2	1.2	1.0	0.8	1.1	1.3	1.2
Interest burden (x)	1.0	1.0	1.1	1.1	1.0	1.0	1.0
Tax burden (x)	0.8	0.8	0.8	0.7	0.8	0.8	0.8
Return on assets (%)	7.5	6.8	6.3	3.4	6.8	7.1	6.5
Leverage (x)	3.3	3.2	3.1	3.0	2.9	2.9	2.9
ROE (%)	26.0	22.9	21.3	11.6	19.8	20.8	19.1

EVA[®] analysis

Year to 31 December	2017A	2018A	2019A	2020A	2021CL	2022CL	2023CL
Ebit adj for tax	130	126	117	66	133	154	151
Average invested capital	187	241	275	266	422	628	671
ROIC (%)	69.8	52.1	42.4	24.6	31.6	24.5	22.6
Cost of equity (%)	12.1	12.1	12.1	12.1	12.1	12.1	12.1
Cost of debt (adj for tax)	3.9	3.9	4.1	3.6	4.0	4.0	4.0
Weighted average cost of capital (%)	12.1	12.1	12.1	12.1	12.1	12.1	12.1
EVA/IC (%)	57.7	40.0	30.3	12.5	19.5	12.4	10.5
EVA (RMm)	108	96	83	33	82	78	70

Source: www.clsa.com





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The analyst(s) of this report hereby certify that the views expressed in this research report accurately reflect my/our own personal views about the securities and/or the issuers and that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendation or views contained in this research report.

Important disclosures

Recommendation history of Sunway Construction Group Bhd SCGB MK Peter Kong, CFA BUY ▲ O-PF ۲ 2.4 U-PF * SELL Stock price (RM) Other analysts N-R No coverage 2.2 2 1.8 1.6 1.4 Sep 18 Jan 19 May 19 Sep 19 Jan 20 May 20 Sep 20 Jan 21 May 21

Date	Rec	Target	Date	Rec	Target
LATEST	O-PF	1.95	25 Mar 2019	BUY	2.15
19 Aug 2020	BUY	2.18	26 Feb 2019	SELL	1.60
22 May 2020	O-PF	2.18	21 Nov 2018	SELL	1.53
27 Mar 2020	BUY	2.10	17 Aug 2018	SELL	1.60
15 Apr 2019	BUY	2.30	31 May 2018	SELL	1.65

Source: CLSA



Sep 18 Jan 19 May 19 Sep 19 Jan 20 May 20 Sep 20 Jan 21 May 21

Date	Rec	Target	Date	Rec	Target
30 Mar 2021	BUY	13.40	30 Jan 2019	O-PF	13.50*
27 Nov 2020	BUY	12.91*	15 Jan 2019	O-PF	14.24*
16 Jul 2020	BUY	14.26*	17 Dec 2018	BUY	14.24*
02 Mar 2020	BUY	13.22*	02 Nov 2018	BUY	15.90*
23 Jul 2019	O-PF	14.24*	10 Aug 2018	Dropp	ed Coverage
01 Mar 2019	O-PF	12.85*			

Source: CLSA; * Adjusted for corporate action



Date	Rec	Target	Date	Rec	Target
24 Feb 2021	U-PF	8.20	15 Nov 2019	U-PF	7.20
19 Nov 2020	SELL	5.80	14 Aug 2019	U-PF	7.50
21 Aug 2020	SELL	3.90	27 Jun 2019	O-PF	9.40
23 Jun 2020	SELL	3.40	22 Apr 2019	U-PF	9.40
21 May 2020	SELL	2.60	26 Feb 2019	U-PF	9.30
19 Mar 2020	SELL	4.10	11 Jan 2019	U-PF	8.90
27 Feb 2020	SELL	5.10	29 Nov 2018	O-PF	10.40
12 Feb 2020	SELL	6.20	10 Aug 2018	Dropp	ed Coverage

Source: CLSA

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